

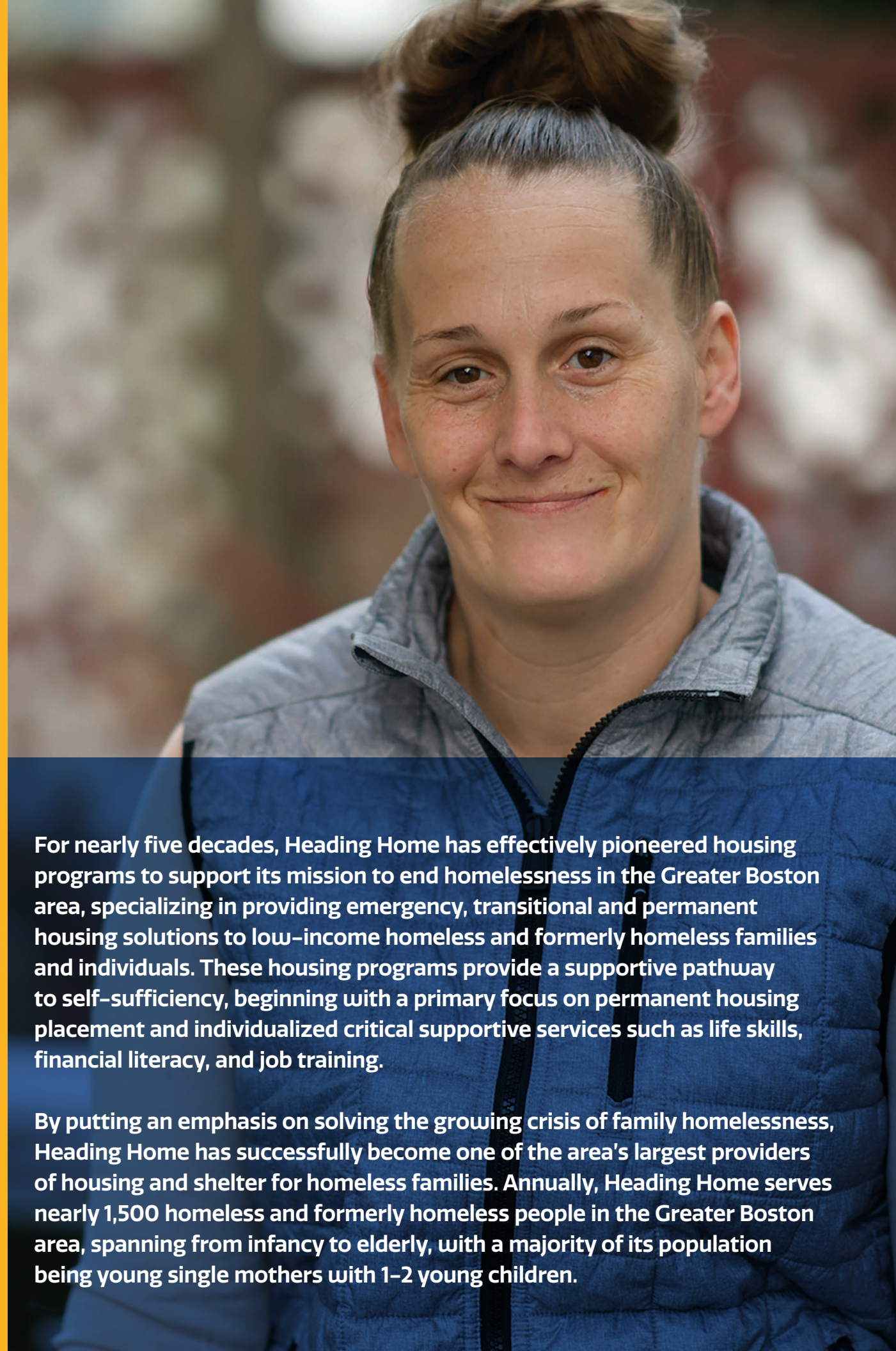
159

Second
Chances
*During an
Unforgettable
Year*

2020 Annual Report



Heading
Home 



For nearly five decades, Heading Home has effectively pioneered housing programs to support its mission to end homelessness in the Greater Boston area, specializing in providing emergency, transitional and permanent housing solutions to low-income homeless and formerly homeless families and individuals. These housing programs provide a supportive pathway to self-sufficiency, beginning with a primary focus on permanent housing placement and individualized critical supportive services such as life skills, financial literacy, and job training.

By putting an emphasis on solving the growing crisis of family homelessness, Heading Home has successfully become one of the area's largest providers of housing and shelter for homeless families. Annually, Heading Home serves nearly 1,500 homeless and formerly homeless people in the Greater Boston area, spanning from infancy to elderly, with a majority of its population being young single mothers with 1-2 young children.

To the Heading Home Community



Dear Friend of Heading Home,

I hope this finds you and your loved ones safe and well. Reflections on fiscal year 2020 look different when compared to past years. The pictures captured in this annual report feel like they happened during events eons ago, despite occurring in just the last 12 months. They give me hope and excitement for things to come again, however.

Living through and navigating the unprecedented nature of a pandemic has dominated our world in ways that none of us could have imagined when it started in March. It has caused fear, uncertainty, despair, feelings of being lost, lonely, and helpless while simultaneously showing us moments of true heroism, strength, hope, love and togetherness, like no other.

While some have said the pandemic has been an equalizer of sorts due to many shared emotional experiences, it has truly highlighted that we are not all on equal footing. Eviction, homelessness, and housing insecurity impact people of color at a rate twice as high as white adults.

During the pandemic, our clients are some of the hardest hit by illness, economic distress, and racial discrimination. All very low-income, and often with co-occurring health and safety related issues, 100% of clients enter our programs with a history of trauma. When COVID-19 shook communities all over the world this spring, we were asked to stay at home to protect ourselves and our families. For those of us who have homes, they became our most essential safety net, serving as places to learn and work, to seek refuge and rest. For those experiencing homelessness, this basic safety net doesn't exist.

2020 has taken complex social and health inequities and made them infinitely more complicated.

I am incredibly proud of our team's resilience to respond in real-time to the emerging needs of our clients. Ensuring our clients' health and wellness has meant building innovative solutions that increase our frequency of contact while maintaining safe distances, address food insecurity, support people through economic distress, and caretake during illness, while taking measures to maximize safety. It has meant standing up programs, within several days request, that stretched our capacity. As we continue to adapt and innovate, maintaining an unwavering commitment to the endgame remains the focus: our clients' successful exit from homelessness. While the impulse was to retreat, Heading Home found pathways to more deeply engage with clients. It is my honor to share that we helped a record-setting number of clients move out of shelter this year: 159 households strong!

To deliver best in class programs and case management, taking care of staff remains a top priority of our senior leadership team. We instituted hazard pay for our front-line workers, holding open, supportive dialogues for our colleagues to reconcile the tragic events of this spring, and re-committing to deepen our equity and inclusivity as an organization. I ask us to push harder to make this world a better, more equitable and just society.

To all of you, including our outstanding Board and generous supporters, thank you for your steadfast belief in our clients. They need us more now than ever and with your help, we have fought and will continue this fight together.

Danielle Ferrier, MBA, LICSW
Chief Executive Officer, Heading Home



Heading Home's mission is to end homelessness in Greater Boston by providing a supported pathway to self-sufficiency that begins with a home, together with critical services such as life skills, financial literacy, and job training.

By the Numbers

July 1, 2019 – June 30, 2020



159

moves out of shelter



96%

retention rate



714

children



1,421

clients served

Heading Home has been helping clients move out of shelter for 46 years and this fiscal year, which ended on June 30th, was a hallmark year – with 159 moves out of shelter, last year's record was doubled.

Supporting clients on their paths out of homelessness continues, despite COVID. In spring's height of the pandemic, 30+ strong and resilient families moved from Heading Home shelter into permanent supportive housing – totaling almost 4 moves each week. These moves included many long stayers, including one client who had been with us over 1,400 days. Through relentless pursuit of answers amidst many systems, our case management teams advocate for our clients. Once moved, clients continue to draw on our stabilization services, 12 months of dedicated support aimed at independence.



“This year, I made a breakthrough with Joseph, a Heading Home client in individual permanent supported housing. When we first met, he was reserved, withdrawn, and struggled to open up. I kept telling him I would be here to support him. It took a few months but eventually he opened up and we set goals and made plans. He started attending ESL classes and gaining the confidence to set bigger goals: to go back to work so he could pay his own bills, to have a reliable phone to talk to his family, and take his driver’s permit test. Ultimately, he wants autonomy, he wants to do something on his own and step back into his own life. When I met him, he was disinclined, shy, quiet, and soft-spoken. Today, he has a job, a reliable phone, and is continuing to build confidence, seeking self-sufficiency, setting and meeting his goals, and just enjoying his life.”

– Natacha, Heading Home Case Manager

Heading Home is an organization of firsts with proven results over time.

1981

Heading Home established the state’s first shelter for homeless families.



2000

In the early 2000s, Heading Home pioneered Housing First in the Commonwealth.



2009

Heading Home launched an unprecedented program offering families an accelerated pathway out of homelessness through housing and an asset and reward-based incentive system.



2015

In 2015, Heading Home opened an Economic Mobility Center in Dorchester.

2020

In 2020, Heading Home moved 159 families out of shelter, among the highest in the state.



We have maintained a 90+% retention rate in our permanent housing programs for 15 consecutive years.

Homelessness doesn't pause during a pandemic.



Now almost 9 months into the new normal that COVID-19 has created for us all, Heading Home has navigated the phases of the pandemic with agility, flexibility, efficiency, and care. Our leadership and staff were quick to prepare phased contingency plans to ensure the safety and well-being of our clients, staff, and community.

Men and women experiencing homelessness are among the most vulnerable to contracting the illness – 500 households including elderly, immunocompromised and children. Homelessness is traumatic; for a population already marginalized and with access to housing so vastly complex, COVID-19 has been yet another hurdle for clients to navigate.

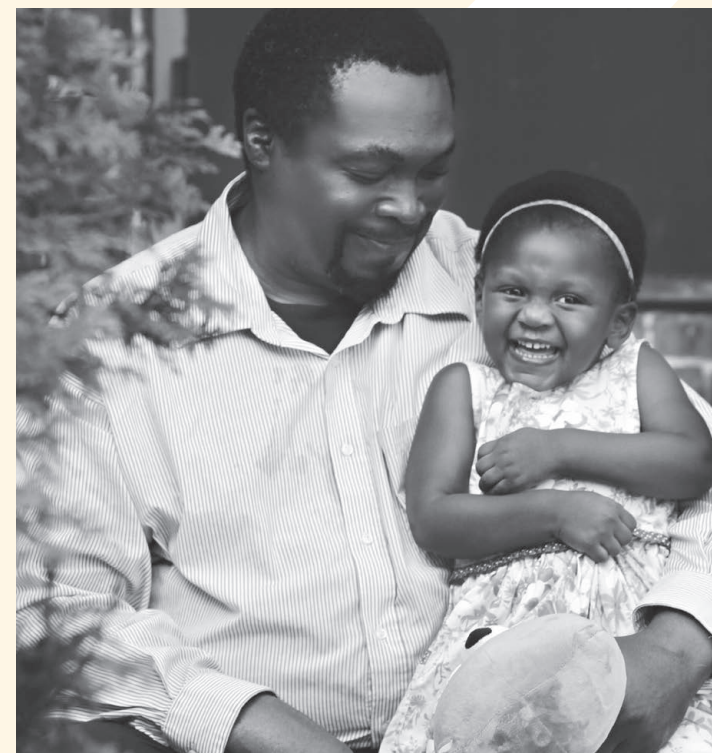
Back to Basics

In the early phases of the pandemic, we focused on clients' basic needs: food, water, shelter, medicine, masks, and cleaning supplies. Together, with the support of community partners and volunteers, we were able to provide our clients with essentials needed to keep everyone healthy, safe, and well-nourished.

Our thanks to: Aceituna Grill, Catholic Charities, City of Cambridge, Community Cooks, Edelweiss Patisserie, Food For Free, Greater Boston Food Bank, Lovin' Spoonfuls, National Charity League of Wellesley, Rescuing Leftover Cuisine, Tatte Bakery, Wayfair, and countless others who provided essential supplies and support.

Keeping Families Together

The largest segment of our Heading Home population (91% of families) are headed by young, single mothers in their 20s with 1-2 young children. Of the 714 youth we served within our family programs last year, the average age was just 9 years old. As an agency we have committed to families that they will not be separated if a parent contracts COVID. In partnership with Arbor Associates, we are providing on-site childcare services for children with an ill parent, so they do not risk separation. Keeping children with their parent(s) is an absolute priority for our team – and for a parent, knowing their child is safe and taken care of makes essential rest and recovery possible.



Mobility Matters

An already vulnerable population working minimum- or low-wage jobs, those experiencing homelessness are the least prepared to lose a paycheck, let alone experience unemployment. As the pandemic has progressed, countless families in our programs have been furloughed, had their work hours reduced, or lost income completely. As we work to help stabilize some of our most vulnerable families, the importance of our Economic Mobility Services is more prudent than ever. The unprecedented level of financial insecurity and need arising from the pandemic and cascading impacts on the economy have pushed us to deepen and expand our Economic Mobility Services.

"I was nervous about food getting low, and then the doorbell rang and there were boxes filled with food. I am forever grateful. You knew I was in need before I asked. Thank you."

– Heading Home client, Nevaeh



91%

of families are headed by young, single mothers in their 20s

"You're giving the gift of hope, and that's priceless."

– Heading Home client, Erin

Boston's Strength & the Resilience of Community



BOSTON RESILIENCY FUND

We are so deeply grateful to the supporters who stood tall with our clients in the depths of uncertainty and despair.

We are abundantly appreciative of the outstanding level of support we received from the Boston Resiliency Fund. Thank you to Mayor Marty Walsh and the City of Boston for providing funds for families in Heading Home programs, and our utmost thanks to the many contributors of the Boston Resiliency Fund; we are truly honored to have received the support to provide formula and food to families in Boston, ensuring no child or parent went hungry.

With the generous funding of the Boston Resiliency Fund, Heading Home, in partnership with Tatte Bakery, and the support of wholesale food distributor, Katsiroubas Brothers created an extraordinary procurement and delivery model that ensured every Heading Home family living in Boston received the food they needed to remain well-nourished and healthy. Nearly 700 boxes were packed with fresh fruits and vegetables, meat, bread, dry foods and cookies and then delivered to 244 families with the help of local HVAC company, Bruno Brothers, who dedicated time and trucks to deliver to every family's doorstep.

Reimagined Volunteerism

As an organization that relies on volunteers for hands-on support, the pandemic has welcomed new, reimagined volunteer experiences for families, corporate groups, and schools. From outdoor gardens and meaningful notes of encouragement for



244+
families received two deliveries of fresh, healthy ingredients right to their doorstep.

frontline staff to donating technology and art supplies for kids learning from home, volunteers and community supporters were a source of light and hope on the pathway out of homelessness.

Thank you to everyone who volunteered with us or provided in-kind support! With special thanks to: Aerie, Boston Cares, CIBC Wealth Management, the Cohen family, Dana Hall School, E4H Architects, Vivian Grabel, the Grossman family, Sue Brady Hartigan, Heading Home's Outreach Council, HomeTap, Tara Lagasse, National Charity League of Wellesley, PwC, Solomon Schechter Day School, and so many more!

Bringing Out the Best in All of Us: Corporate Compassion

At the height of positive cases in Massachusetts, employees of Elkus Manfredi Architects worked together to provide meals for children in shelter. Together, they set a goal to raise \$5,000 to support Heading Home – a goal they surpassed in the first 7 days. At the end of their campaign, the Elkus Manfredi team raised \$28,572 from individual contributions.

Elkus Manfredi's compassionate leadership has been the catalyst to spark a movement of generosity and compassion in the Boston community. Following news of their campaign, six companies in Boston followed Elkus Manfredi's example, creating their own internal fundraisers with their employees and networks.

Our thanks to BlackRock, Covington Associates, DLA Piper, Elkus Manfredi Architects, JLL, Northern Bank & Trust Company, and Samuels & Associates, for your corporate compassion and civic-minded leadership.

Leaders in Philanthropy

The Gross family have been long-time supporters and champions of Heading Home's work. Liz and Phill are pioneers of change and the first to ask, "How can we help?" to so many local non-profits. In addition to their 2020 giving, they made a generous contribution of \$240,000 to close essential fundraising gaps in Heading Home's budget created by the cancellation of the annual Housewarming event.

Margot and Jonathan Davis, and the Davis Family Charitable Foundation have been supporting Heading Home for 25+ years. In 2020, Margot and Jonathan donated \$150,000 as a match gift for the \$150,000 raised by donors – a total of \$300,000!

The resilience of generosity and philanthropy is a source of light and joy in uncertain times. To those who supported our COVID-19 Relief Fund, we are humbled and truly honored by your generosity.



"More than ever, helping our neighbors brings out the best in all of us."

– Elizabeth Lowrey, Principal of Elkus Manfredi Architects & Heading Home Board Member



More than \$1,000,000 raised to support Heading Home's COVID-19 Relief Fund!



4,851
volunteer hours



1,200+
volunteers



315
meals served

Volunteering with Heading Home



Heading Home for the Holidays

Heading Home's network of incredibly generous supporters brought the comforts of home to families experiencing homelessness by donating brand new bedding and towel essentials, granting children's toy wishes, and gifting brand new winter coats to everyone in Heading Home programs.

With the support of Samuels & Associates and 401 Park, we hosted our first Heading Home for the Holidays Wrap-a-Thon event, including 200 volunteers. With special help from a local moving company, these gifts were delivered to households across Greater Boston.



Recognized as "Volunteers of the Year,"
Somerville Moms community group led
by Kim Jalet, adopted over
200+ families



Back to School with Suffolk Construction

As children headed back to school in the fall of 2019, they felt confident and prepared with grade-appropriate backpacks filled with essential school supplies thanks to corporate partners like Suffolk Construction. Students and parents gathered at Heading Home offices to collect their backpacks and embark on the new school year with excitement and prepared with all they needed.



Heading Home's Housewarming Un-Gala

April 2020

Heading Home's annual Housewarming event typically fundraises \$1.4 million – close to half of our fundraising goal for the year. The 20th anniversary, set to take place on April 29, 2020, was canceled due to the spread of the virus and lockdown in Massachusetts. The Housewarming Committee continued to fundraise – bringing in \$1.25m, and achieving net revenue goals. Without event expenses, 98% of this fundraising revenue directly supported our bottom line.

Our abundant thanks and appreciation to the committee – your relentless pursuit to fund pathways out of homelessness are unparalleled. You were leading the fight, encouraging other business leaders to join.

Co-Chairs

Tom Cibotti, Covington Associates
Leslie Cohen, Samuels & Associates
Jim Tierney, JLL

Chris Brown, John Moriarty & Associates

Heather Brown, CBRE

Dan Dain, Dain, Torpy, Le Ray, Wiest & Garner

Travis D'Amato, Walker & Dunlop

Mary & John Fowler, JLL

Kerry Hawkins, JLL

Andy Hoar, CBRE

Brian Kavogian, National Development

Tucker Kelton, National Development

Elizabeth Lowrey, Elkus Manfredi Architects

Andrew Maher, Anchor Line Partners

Marc Margulies, Margulies Perruzzi Architects

Jim Mawn, Northern Bank & Trust Company

Bill Musto, The Baupost Group

Alex Muzyka, Spot On Ventures

Cara Nelson, DLA Piper

Barbara Oddo, Lincoln Property Company

David Olney, Berkshire Residential Investments

Jill Sharif, First American Title - National Commercial Services

David Swerling, PwC

David Wilkinson, Tishman Speyer

A Constant Amidst Uncertainty

109 sponsors raised \$1.25m to support Heading Home's first ever Un-Gala. Demonstrating civic leadership and community support, these business leaders rose to the cause, standing tall with our clients.

\$50,000

Adage Capital Management, L.P.

Berkshire Residential Investments

CBRE New England

The Davis Companies

DAVIS FAMILY Charitable Foundation

N Northern Bank

\$25,000

ALEXANDRIA

THE DERENZO CHARITABLE FOUNDATION

DS GROUP

MARY AND JOHN FOWLER

Sherry & Alan Leventhal Family Foundation

NAIOP MASSACHUSETTS

WALKER & DUNLOP

\$15,000

DLA PIPER

ELKUS | MANFREDI

DUGGAN

JLL

NATIONAL DEVELOPMENT

Samuels & Associates

VPNE Parking Solutions

Bill Musto | Louise & David Weinberg/Ginsberg/Kaplan Foundation | Susan & Brian Kavogian
JP Morgan Asset Management, in partnership with Samuels & Associates

\$10,000

AEW Capital Management, L.P.

Anchor Line Partners

Boston Properties

Covington Associates

C&W Services

Faros Properties

First American Title – National Commercial Services

Christine Gilman & Tom Andrews

HMC Healthworks

John Moriarty & Associates

John A. Penney Co., Inc.

Karas & Karas Glass Co.

Jessica & Chuck Myers

Navem Partners/Ali Choucri and Engel & Volkers

Carol & Jack O'Neil

PwC

S & F Concrete Contractors, Inc.

Sierra Architects

Suffolk Construction Company

The HYM Investment Group

WinnCompanies

\$5,000

Appleton Partners, Inc.

Breed's Hill Capital

Callahan Construction Managers

Cambridge Trust Company

Century Drywall, Inc.

Columbia

Commonwealth Land Title Insurance Company

Erin & Devin Condrion

EY

Foley Hoag, LLP

G & C Concrete Construction, Inc.

Gensler

Goodwin Procter

J.C. Cannistraro

JK Glass Company

Keller Augusta Partners

King Street Properties

LCB Living

Leggat McCall Properties

Northeast Security, Inc.

Rich May

Ropes & Gray, LLP

Simons Real Estate Ventures, LLC

Taurus Investment Holdings

The Architectural Team

The Baupost Group

T.J. McCartney, Inc.

Wheelock Street Capital

\$2,500

Brookline Bank

Cambridge Savings Bank

CBT Architects

Circle Floors, Inc.

Consigli Construction

Dain, Torpy, Le Ray, Wiest & Garner

Melissa & Travis D'Amato

Dyer Brown Architects

Erland Construction

Feldman Surveyors

Gilmartin Magence, LLP

Janitronics Building Services

Jones Kelleher

Knoll Inc. in partnership with Office Resources

Oxford Properties Group

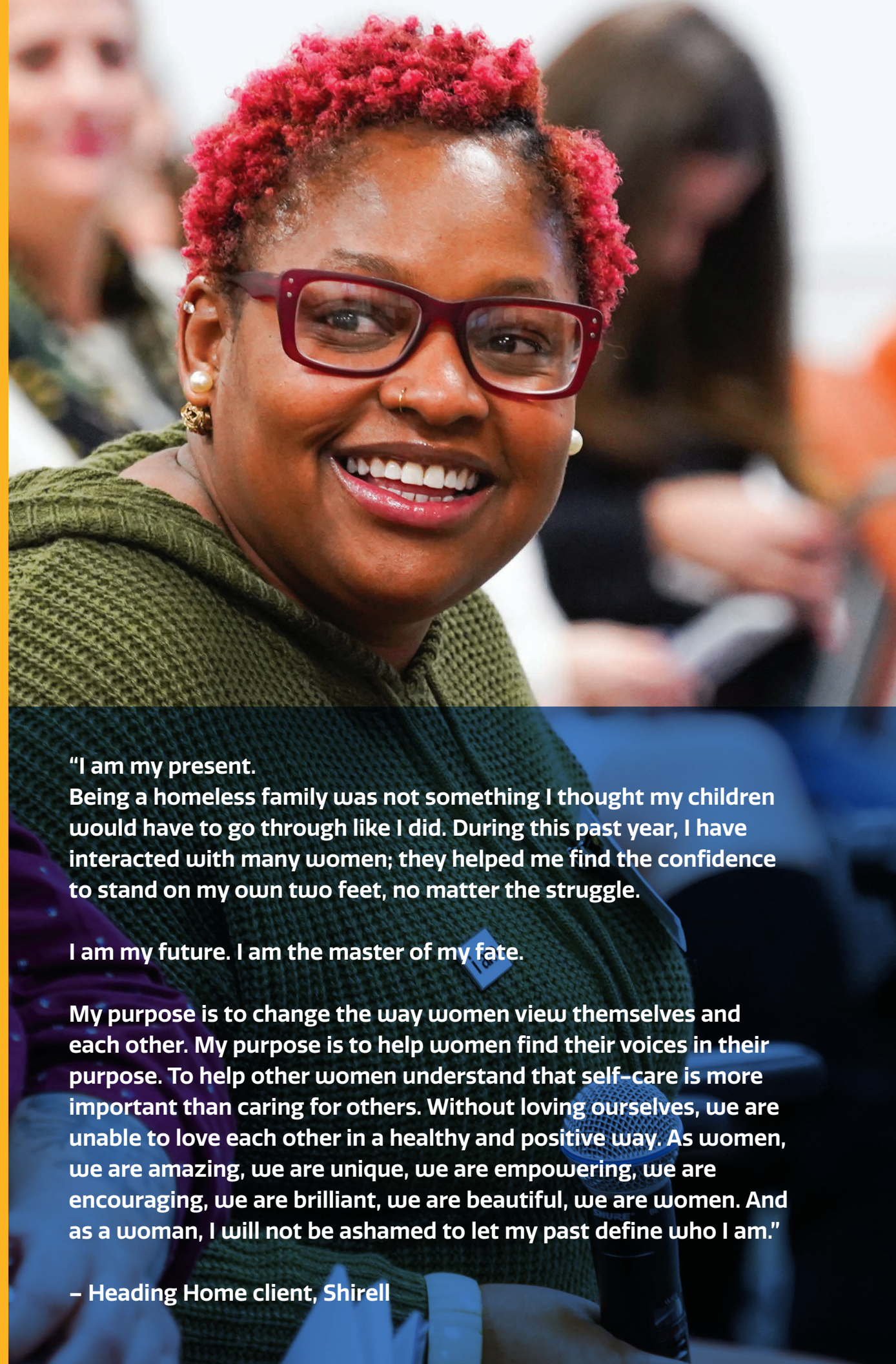
Pyramid Hotel Group

Related Beal

Spot On Ventures

Adam J. Weiner/Weiner Ventures

W.L. French Excavating Corporation



"I am my present.
Being a homeless family was not something I thought my children would have to go through like I did. During this past year, I have interacted with many women; they helped me find the confidence to stand on my own two feet, no matter the struggle.

I am my future. I am the master of my fate.

My purpose is to change the way women view themselves and each other. My purpose is to help women find their voices in their purpose. To help other women understand that self-care is more important than caring for others. Without loving ourselves, we are unable to love each other in a healthy and positive way. As women, we are amazing, we are unique, we are empowering, we are encouraging, we are brilliant, we are beautiful, we are women. And as a woman, I will not be ashamed to let my past define who I am."

– Heading Home client, Shirell

Stronger Together: She4She 2020 January 2020



Premier Event Sponsor:



Presenting Sponsor:



Hosted by:



Advocating Sponsors: Breed's Hill Capital, Elkus Manfredi Architects, EY, the Gross family, JLL, Northern Bank & Trust Company, Santander, and The Davis Companies.

In January 2020, 200+ leading women gathered together in celebration and appreciation of the passionate, strong, change-making women in our community. We all were an integral piece of this powerful evening; together, we reflected on what it means to be a part of a community.

Guests were inspired by a conversation between two founding entrepreneurs, Diane Hessian of C Space and Tzurit Or of Tatte Bakery. Boston City Councilor Annissa Essaibi-George shared the crucial moment in her teaching career that has been her motivation as she works to end family homelessness in Boston. Her authentic passion reminded women of the importance of embracing their femininity, connecting with their passions, and grounding themselves in their communities. Shirell, a Heading Home client, reflected on lessons she learned from difficult experiences in her life and finding her purpose. "Being raised by my community has allowed me to see the needs and give back in a way that services the families and individuals like me," said Shirell, "Sharing my story has encouraged me to continue advocating for myself and others...[My purpose is to] help other women understand that self-care is more important than caring for others. Without loving ourselves, we are unable to love each other in a healthy and positive way."

Thank you to those who made She4She 2020 an amazing event – our sponsors, especially Premier event sponsor Bain Capital, our host PwC, our She4She Committee, food partners, and all who attended!



Changemakers Reception December 2019



Heading Home To Dinner October 2019



In December, we honored our 2019 Changemakers, who make change possible in our communities every day. Secretary of Health and Human Services for the Commonwealth, Marylou Sudders, spoke about the intimate relationship between health and housing, emphasizing home as a social determinant of health.

Luberta Shea Volunteers of the Year:

Kim Jalet & Somerville Moms

Community Builder of the Year:

Zoe Tarshis & Buckingham Browne and Nichols

Corporate Partner of the Year:

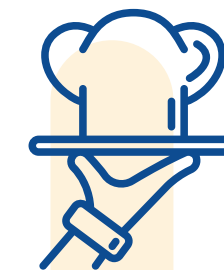
Jim Mawn & Northern Bank & Trust Company

Honorary Changemaker:

Secretary Marylou Sudders,
Department of Health and Human Services



Heading Home to Dinner raised a record-breaking \$177,000 to support families and individuals experiencing homelessness. A two-day, dine-by-design event envisioned by three incredibly talented interior design leaders – Elizabeth Benedict, Kristen Rivoli, and Mally Skok – and hosted by the Boston Design Center, Heading Home to Dinner has quickly become one of Boston's most notable design events.



a record-breaking
\$177,000
raised

"We are aligned in our work – like designers who help their clients create homes that become the epicenter of a family's life, we too look to create safe spaces where our clients will feel valued and loved."

–Danielle Ferrier,
CEO of Heading Home

Corporate Partnerships



Loomis Sayles Playground

Encouraging activity and outdoor play, Loomis Sayles donated and built outdoor play structures at two Heading Home congregare shelter sites. Volunteers from the Boston office left their computers behind and, instead, worked with power tools and assembly instructions to construct a safe, fun play structure for kids (and parents!) to enjoy. Loomis demonstrates a multi-tiered partnership with Heading Home – from volunteering to philanthropic support, the Loomis team has given the gift of imagination and joy to some amazing kids!



Northern Bank & Patriots’ Running Back Sony Michel

With the help of Patriots’ running back, Sony Michel, Northern Bank & Trust Company welcomed a Heading Home family into their new home as they exited homelessness just in time for the holiday season. Their teenage son, a Patriots fan, was shocked and overwhelmed when he walked into his new room to find his favorite player there – holding a signed football and excitedly shouting “Welcome Home!”.

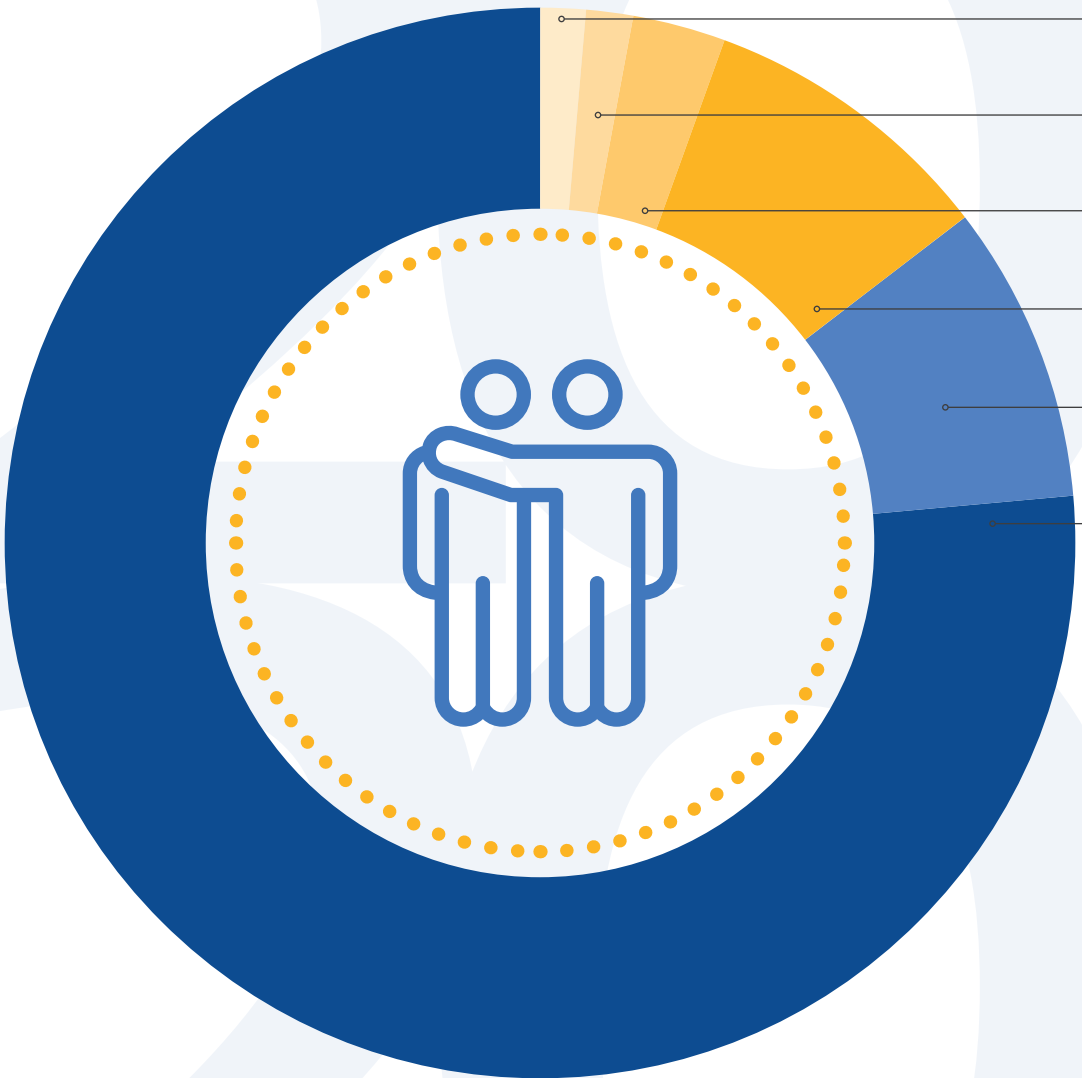
Welcome Home! Up & Out Experiences

For 15+ years, Heading Home volunteer groups have had the unique experience to be a part of Heading Home clients’ exit from homelessness. In fiscal year 2020, 32 corporate partners, school, and community groups prepared to host Up & Out moves. As the global health pandemic enforced social distancing and health protocols, volunteers demonstrated flexibility and unwavering support of our clients on their journeys out of homelessness. Partners like Dana Hall School, PwC, and IIDA provided all the essentials, while Heading Home staff members installed and prepared their new apartments for a grand welcome home – made extra special given the circumstances.



Financials

July 1, 2019 – June 30, 2020



Client Rents	\$239,483 (1.4%)
Donated Goods & Services	\$127,593 (0.7%)
Other Income	\$283,448 (1.6%)
Grants & Contributions	\$1,897,509 (11%)
Special Events	\$1,520,880 (8.8%)
Government Contracts & Grants	\$13,246,986 (76.5%)
Total Revenue	\$17,315,899

Revenue: \$17,315,899
Expenses: \$16,918,577
Change in Net Assets:
+ \$397,322 (2.3%+)

Our Thanks For Your Generosity This Year!



Donations of \$200,000+

Liz & Phill Gross

Donations of \$100,000–\$199,999

The Boston Resiliency Fund
Jonathan & Margot Davis, and The Davis Family Charitable Foundation

Donations of \$50,000–\$99,999

Adage Capital Management, L.P.
CBRE/New England

Flatley Foundation
NAIOP Massachusetts
The Nordblom Family Foundation

Northern Bank & Trust Company
United Way of Massachusetts Bay
and Merrimack Valley

Debbi & Mike Young

Donations of \$25,000–\$49,999

Alexandria Real Estate Equities, Inc.
Bain Capital
Janet & Steve Correia
Cummings Foundation
Ernst & Young
Mary & John Fowler
Heather & Robert Keane

Family Foundation
Mandy & Andy Hoar
Kuehn Family Foundation
Sherry & Alan Leventhal
Family Foundation
Loomis, Sayles & Company
Jessica & Chuck Myers

RxSense
Samuels & Associates
Nancy & Josh Solomon
The Boston Foundation
The Davis Companies
The Derenzo Charitable
Foundation, Inc.

TJX Companies, Inc.
Walker & Dunlop
Louise & David Weinberg/
Ginsberg/Kaplan Foundation

Donations of \$20,000–\$24,999

Kathleen & Bob Collman
Elkus Manfredi Architects

Maura Harrington
Jones Lang LaSalle (JLL)

Linde Family Foundation
Denise & David Olney

The Linden Foundation
Weil, Gotshal, & Manges LLP

Donations of \$10,000–\$19,999

AEW Capital Management, L.P.
Anchor Line Partners
Christine Gilman & Tom Andrews
Anonymous
Anonymous
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Foundation, Inc.
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DLA Piper LLP
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John A. Penney Company, Inc.
John Moriarty & Associates, Inc.
Karas & Karas Glass Company, Inc.
Susan & Brian Kavooagian
Liberty Mutual Foundation
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Monument Mortgage Company
Claire & Bill Musto/The Baupost
Group, LLC
National Development
Navem Partners/ Ali Choucri
and Engel & Volkers
Carol & Jack O'Neil
Procter & Gamble

PwC
Lawrence J. and Anne Rubenstein
Charitable Foundation
S&F Concrete Contractors, Inc.
Santander Bank Foundation
Shine Associates, LLC
Sierra Architects
Suffolk Construction Company, Inc.
The Bromley Charitable Trust
The HYM Investment Group, LLC
VPNE Parking Solutions
WinnCompanies

Donations of \$5,000–\$9,999

Anonymous
Appleton Partners, Inc.
Betty & David Bagnani
Michelle Basil
Rick Bates
Blue Cross Blue Shield of
Massachusetts Foundation
Heather & Michael Boujoulian
Breed's Hill Capital LLC
Callahan Construction Managers
Cambridge Trust Company

Century Drywall, Inc.
Columbia
Commonwealth Land Title
Insurance Company
Erin & Devin Condron
Nancy & Joe Craven
Foley Hoag LLP
Karen & Rich Fournier, Jr.
Franklin Square House
Foundation, Inc.
G & C Concrete Construction, Inc.

Gensler
Goodwin Procter LLP
J.C. Cannistraro LLC
JK Glass Company, Inc.
Keller Augusta Partners
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LCB Senior Living
Leggat McCall Properties LLC
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Lovett-Woodsum Foundation
Alison & Bill Monaghan
Cara & Rusty Nelson
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People's United Community
Foundation
Sam Plimpton
Ashley & Sean Quinn
R.P. Marzilli & Company
Rich May, P.C.
Erik Rijnbout/Taurus Investment
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Simons Real Estate Ventures LLC
Mally & David Skok
Susan & James Snider
Cathleen & John Sullivan
Superior Plumbing
T.J. McCartney, Inc.
Tazewell Foundation
TD Charitable Foundation
The Architectural Team
The Baupost Group, LLC
The Fitzgerald Family Foundation
The Pumpkin Foundation
United Way of Greater Atlanta
Wheelock Street Capital
Amy Woods/The Woods and Gil
Family Foundation
Abby & John Yozell



Our Thanks For Your Generosity This Year!

Donations of \$2,500–\$4,999

Anonymous
Adams + Beasley
Berkshire Residential Investments
BlackRock
Jill S. Block & Wade Rubenstein
Brookline Bank
Riaz Cassum
CBT Architects
Chairish
Circle Floors, Inc.
Carolyn & Andrew Coffin
Consigli Construction
Stephanie Coughlan
Russell Cox
Dain, Torpy, Le Ray, Wiest
& Garner, P.C.

Melissa & Travis D'Amato
Gitika Desai
Eric Draeger
Dyer Brown Architects
Erland Construction
Facebook
FBN Construction Company, LLC
Feldman Surveyors
Nicholas Ferenc
Gilmartin Magence LLP
Google
Arthur J. Greenwood
International Interior
Design Association
Janitronics Building Services
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Sarah & Don Libbey
Caroline Lindeke & Robert L. Wolff
Elizabeth Lowrey & David Manfredi
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